WIV

WIV Cable TV

Dedication of New Communications Facilities

&

Celebration of 23 years of Service

Tower Plaza, Leeward Highway
December 12, 2002
4:00PM

WIV

WIV Cable TV

Your Premier
Communications Provider
In the
Turks and Caicos Islands

Our Vision

To be the dominant communications and television entertainment provider in the Turks and Caicos Islands

Our Mission

Achieving customer satisfaction is the paramount personal commitment and responsibility of every WIV Cable TV team member.

While meeting customer needs is our first and foremost goal, WIV also endeavors to provide team members a stimulating and challenging environment in which there is opportunity to achieve personal growth.

Individual success at WIV requires self-motivation, initiative, creativity, dedicated effort and a consistently positive attitude.

Our Goal

To establish the standards of excellence in the communications industry by exceeding customer expectations for quality service and value. At the same time offering our shareholders and stakeholders benefits from lucrative return.

It is by the fulfillment of these goals and standards that **WIV** would be the recognized leader in the Turks and Caicos Islands in the communications industry and in so doing provide our shareholders and stakeholders return.

Turks & Caicos Islands

Governor's Office
Grand Turk
Turks & Caicos Islands

Tel: 649 946 2308
Fax: 649 946 2903
E-mail: govhouse@tciway.tc

30 October 2002

Mr Peter A Stubbs
Managing Director
WIV Cable TV

Dear Mr. Stubbs,

I much regret that I am unable to join in the celebrations of the WIV Cable TV Customer Services Centre in Providenciales next month, as it occurs just after my departure from these islands.

I take this opportunity to congratulate those who have been instrumental in establishing the Centre and wish all success to those who will be working there. At the same time I applaud the 21st Anniversary of WIV's television broadcasting to Providenciales. I know from my visits to the Island that it represents a significant community service and I am sure that everyone will wish to share in my hope that the next 21 years will be equally significant in the development of WIV Cable TV.

Yours sincerely

Mervyn Jones
Governor

THE CHIEF MINISTER

OUR REF: **YOUR REF:**

A message from the Honourable Chief Minister and Minister of Finance Hon. Derek Taylor

Dear Friends,

Twenty-one years ago, a dream became reality. On behalf of the Government and people of the Turks and Caicos Islands, I congratulate WIV Cable TV for 21 years of television service on the Island of Providenciales.

Knowledge is power. Providenciales, with its diversities of nationalities is rapidly growing. You are playing an integral role in informing the public of Providenciales of national and international developments.

As technology around the world advances, I trust that WIV Cable TV would continue to move with the times, and perhaps next year you would have established various branches throughout the islands.

May God continue to bless your establishment.

Yours sincerely,

Hon. Derek Taylor
Chief Minister and Minister for Finance, Development and Commerce

Government Compound, Pond Street, Grand Turk, Turks and Caicos Islands
Telephone No: (649) 946 1115 or (649) 946 2801 Ext. 40105/40106, Fax No: (649) 946 2777,
Email: tcicmo@tciway.tc

MINISTER OF TOURISM, COMMUNICATIONS, TRANSPORTATION, IMMIGRATION AND LABOUR

TURKS AND CAICOS ISLANDS GOVERNMENT

Grand Turk, Turks and Caicos Islands, British West Indies

Communications is inextricably linked to the overall development of our country. This industry is rapidly developing in the Turks and Caicos Islands and WIV Cable TV is commended for its resilience as a forerunner in this evolving and dynamic environment.

While the prospects for the future is full with optimism, there will be challenges as this sector expands and becomes more competitive to meet changing demands.

As a responsible government, we endeavour to ensure that a regulatory framework is in place that is transparent, fair and non-discriminatory to all stakeholders. This would be complemented by policies that are progressive and facilitate innovation.

After 21 years of operation in Providenciales, WIV has established an indelible presence in the broadcasting sector both in terms of quality of service and infrastructure.

The new Customer Service Centre would no doubt enhance these achievements and place the company in an enviable position for the future.

In this new era there are numerous opportunities in the telecommunications and broadcasting industry. Undoubtedly, WIV has demonstrated the ability to overcome constraints and adopt principles and practices that would ensure viability while offering affordable service to customers.

It would be remiss of me if I were to neglect to embrace this opportunity to commend the local Director and Manager Mr. Peter Stubbs for his outstanding performance in the management, development and promotion of this company and the product that they offer the community, this is a shining example of this governments commitment and effort in endeavouring to ensure the empowerment of Turks and Caicos Islanders and guarantee their advancement to the forefront as both managers and owners of major business in the Turks and Caicos Islands.

As the Minister responsible for Communications and Broadcasting, I congratulate all owners, management and staff of WIV for their outstanding performance and hope that the standards and leadership exhibited by your company would shine as a beacon for others to emulate.

Minister Oswald Skippings
Minister of Tourism, Transportation, Communications
Immigration and Labour

C. Washington Misick
Leader of the Opposition – Turks & Caicos Legislative Council

November 4, 2002

Peter Stubbs
Managing Director
Tower Plaza
P.O. Box 679
Providenciales, Turks & Caicos Islands

Dear Mr. Stubbs:

Television can be an influence for good or bad; in today's information age it is indispensable in any modern democracy. So, I take this opportunity to congratulate WIV Cable for being an integral part of the social development of the Turks & Caicos Islands.

WIV Cable is especially to be congratulated for the leap of faith it has taken in the economy by erecting a most impressive edifice. This substantial investment in property development together with that in equipment and personnel in order to establish and operate a local channel is proof of it's commitment to further social and economic development of our islands.

WIV Cable deserves every success. My wish is that you will set high standards in Broadcast Journalism and that your commitment to provide television services will be rewarding.

Good Luck,

C. Washington Misick OBE, JP MLC
Leader of the Opposition

Hibiscus Square, Grand Turk, Turks & Caicos Islands 649-946-1361

Programme

Arrival and Seating of guests	Musical Prelude
National Anthem	Ms. Deirdre Williams
Invocation	Pastor Donald Stubbs
Welcome and Introduction	Mr. Peter A. Stubbs – Managing Director
Master of Ceremony	Mr. William Clare
Poem - ***WIV***	Mrs. Rose Higgs – Office Manager
Address	Mr. G. Robert Blanchard Jr. - Chairman
Steel Band Music	CHHS Steel Band
Greetings:	Hon. Derek Taylor – Chief Minister Hon. Hilly Ewing - senior MLC - Provo Hon. C. W. Misick – Opposition Leader Hon. O. O. Skippings – Min. Communications
Steel Band Music	CHHS Steel Band
Technology: Then and Now	Mr. Robert B. Cooper Jr.
What's In Our Future?	Mr. Joe Mohr –WRB Enterprises
Presentations	Mrs. Nicola Hanna
Cultural Performance	Turks & Caicos Islands Cultural Group
Vote of Thanks	Ms. Nikki Robar
Ribbon Cutting	Mrs. Louise Stubbs
Tour of Building	WIV Cable TV Staff

Please join us for our Annual Christmas Party immediately following the Ceremony

Message from Mr. Robert Blanchard Jr.
Chairman Blanchard's TCI
Turks and Caicos Broadcasting Ltd

On behalf of all the members of the WRB Family of Companies, as well as the Blanchard family, I would like to congratulate Peter and the rest of the staff at WIV on the occasion of the dedication of our new office and network. Our companies have been in business in the Turks & Caicos Islands for over 25 years. During this time we have seen the tremendous growth that has changed the Islands so dramatically. Perhaps no company is as representative of that change and the opportunities it presents as WIV. We are proud to have had WIV as a part of our family since 1994, and we look forward to working with Peter and the other members of the WIV team for many years to come.

When WIV joined our family of companies we saw it as a good business opportunity; we had owned the cable system on Grand Turk for four years at that time, and were excited about coming to Provo. However, none of us expected that we would find such a strong team as we have at WIV. Peter and the rest of the staff have shown a work ethic and dedication to our customers that make WIV the premier company in the Turks & Caicos Islands.

As we look ahead at the opportunities and challenges we face, I have every confidence that WIV will continue to be a leader in the community and will indeed be the dominant communications and television entertainment provider in the Turks & Caicos Islands.

G. Robert Blanchard, Jr.

Message from Mr. Peter A. Stubbs

Managing Director Turks and Caicos Broadcasting Ltd.

President Andrew's Communications Ltd.

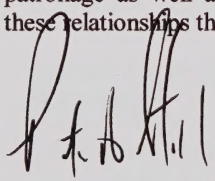
I would like to give thanks to our Heavenly Father who provided the wisdom the strength and the courage to all those that in one way or another made a contribution to the development and success of West Indies Video.

In the 1970's the thought of television in the Turks and Caicos Islands was only that – a thought. It was the vision of Mr. Robert B. Cooper Jr. in the late 1970's when he decided that Providenciales was the ideal location for the testing of satellite Television Receiving equipment and the publication of his magazine *Coop's Satellite Digest*. As a result of that venture, we are today dedicating this beautiful facility, which would provide new 21st century state-of-the-art broadband services; and celebrating 23 years of real time Television service to Providenciales.

I am especially proud to have played a role in this historic accomplishment for twenty-one of those twenty-three years. During these years, I have watched the cable Television industry internationally make its transition from television only into high-speed data and telephony.

Since its inception, WIV Cable TV was blessed with owners, directors and staff with a vision who worked hard to propel the company forward in order to keep up with the changing technologies in the industry. In 1994 when the company changed hands, the visions and goals were set on a higher level. The result of that is visible here in this facility and throughout the island as the construction team works enthusiastically to complete the fiber network.

In closing, as we work hard on our goal of becoming the leading communications provider in these islands we recognize that this would not be possible without your support. On behalf of the directors I must thank our cable subscribers for their long-term patronage as well as government for their assistance. We look forward to continuing these relationships that we have come to appreciate over these twenty-three years.



Peter A. Stubbs

WIV

WIV is the premium communications and television service provider throughout the land, its goals and objectives are to provide all our customers with services that's satisfaction guaranteed at a rate that is affordable for everybody.

WIV is leaping into the new millennium with pride; our new state of the art cable system was designed with you – the customers in mind. Our cable packages are anticipated to suit your family's every need. Everyone's preferred channels are included in our line-up – nobody's favourite channel will be left behind.

WIV Internet department is new and full of speed, with the fastest Internet access around. Our local channel 4 continues to inform viewers with local and regional news, talk shows, weather reports and government press releases; they bring community awareness of all that is happening in town.

WIV is moving forward to embrace and deliver new technologies to your homes and businesses with quality, professional and friendly staff, we have built a sound foundation that will last, WIV has a profitable future only because we did not forget our past.

WIV has been in operation in the Turks and Caicos Islands for twenty-three years, and have stood the test of time. Our everlasting dedication to these islands has proven to be one of a kind. No customer is too big and none too small, we will provide our services to all.

Written by Mrs. Rose Higgs
October 2002

Company History

West Indies Video (WIV) was created 'on paper' at Oklahoma City, Oklahoma in early 1979 when Mr. Edmund Ewing an avid amateur ham radio operator from Providenciales was vacationing in Oklahoma with fellow amateur ham radio operator Jay Leiberman of Oklahoma. While in Oklahoma, Mr. Ewing met Mr. Robert (Bob) Cooper Jr. who also was a ham radio operator. Mr. Cooper was already known as the father of home satellite TV having created the first home satellite reception system in 1976. This invention was publicized in a number of electronic and consumer publications and the weekly TV Guide.

Mr. Ewing learned that Mr. Cooper was interested in establishing a research and development facility outside the United States and persuaded him to vacation on Providenciales and view the possibility of establishing the facility here. While vacationing here, Mr. Cooper met Mr. Art Butterfield who intrigued with Cooper's credentials questioned whether it was possible to have American Television on Providenciales using his system. This sparked an idea and once back in Oklahoma, Cooper and Ewing put together a game and business plan for doing just that – having American Television available to homes on Providenciales.

The headquarters were originally located at Grace Bay with signals being transmitted on VHF and shown on channel 4. During the years 1980 to 1985, the WIV Compound was a testing ground for new technology. Engineers, Scientists and Radio Hackers (including the Japanese scientist who invented the very first home satellite receiver for Ku band which lead to today's DirecTV) came from Japan, Sweden, the UK and North America to test satellite and cable television equipment. They all had hair-raising tales of flying on Ed Hager's twin beech when they returned home.

Anyone with a marketable product would send that product down to be assembled and tested in our lab. Our technicians and engineers included Tom Humphries, Doug Dehnert, John Ramsey, Ali Lake and Marshall Foiles. The test bases always had a new antenna and our headend was always filled with audio and video equipment. Our local technicians Val Pratt and Peter Stubbs were learning new skills and technology each day during that era. Provo was the perfect test ground because there were no over the air radio or TV signals that would be interrupted as a result of the tests.

Word of the activity on Grace Bay reached Grand Turk and during the first three weeks of transmissions, the governor, HE John Strong, came to Provo and had one question for Cooper: "How can we have this on Grand Turk, and the rest of the islands as well?" Immediately plans were made to have programming aired on Grand Turk. A tower was erected at Mr. Royal Robinson's home on the Ridge, a transmitter installed and we began over the air broadcast of tapes produced on Provo.

The operations moved to Tower Plaza in November of 1982 with three antennas on site. Every piece of electronics – from Tower Plaza east to Grace Bay – had to be turned

around which took a few days and meant that we had to run two headends until the turn around was complete. We continued to operate on Channel 4, which was offered at no charge to those persons who owned TV sets and VHF antennas. Simultaneously, new pay channels using MMDS technology was introduced. This was the Turks and Caicos Islands first experience with Pay-TV and a number of people worked diligently to make it successful including Verna Rigby who sold the service to new customers and learned to install the new specialized MMDS reception equipment and would complete installations in the afternoons.

It is only fair to recognize persons who have contributed to the successful operation of WIV Cable TV throughout the years. Grovenor Pratt, Lovey Delancy, Jenkins 'Junior' Rigby, Irene Dean, Art Butterfield, David Ward, Royal Robinson, Wendell Swann, Leonard Stubbs, Eldridge Garland, Earl Tucker, Ray Missick, Carolyn Lightbourne, Eddie, Wishnell, Tuncrat and Loony Abdon. These people made their contributions and moved on. We appreciate their contribution.

In 1984, technicians Val Pratt and Peter Stubbs built every mile of cable line on Provo. The first real challenge came when they designed and built the system at Treasure Beach Villas and then went to Grand Turk to design and build the system for Cedar Homes but by then they had already assembled and tested every satellite antenna made at that time.

In 1985 WIV became a public company and shares were sold. There were now a total of seven individuals/companies owning the company. Val and Peter were given official titles. Val was made Chief of Construction and Maintenance and Peter was made Systems Operations Manager. Val and Peter were also given shares in the company with the opportunity to purchase additional shares. The company operated thus until 1994 when it was sold to its present owners (Blanchard TCI) and regained its private company status. We were televising 34 channels of international programming using a dual hard-wire and microwave system (MMDS).

In 1990, the company underwent restructuring. Patti Burke was at the helm and Peter was promoted to Manager, while Mike Scism worked with the accounts and designs. Judy Stubbs was Office Administrator while Velma Smith worked as the Accounts Receivable Clerk. Doris Scism assisted with office management and banking. Val was no longer with the company. Our technicians were Howard Stubbs, Kimmeth Harvey and Andy Forbes. After Judy left us, Lynn Ewing-Chase worked as our Office Manager for some time.

Jim Henry - as a separate entity highlighting real estate properties within the Turks and Caicos Islands - was in charge of local programming on Channel 4. A number of talk shows including *Eye On The Issue, Parenting* and *Crossroads* were produced while Jim was in charge of channel 4. In addition, Randy Howell presented a news broadcast. When Jim left the islands unexpectedly, local programming on channel 4 was suspended until in 2001 when the studios of Channel 4 were reopened under the direction of Samantha Slattery. We now produce twice weekly newscasts and a weekly talk show *TCI Today*. We have carried the PriceWaterhouseCoopers Amateur Golf Open live the past two years.

It was in June 1991 when the company celebrated ten years of operation that a celebration was held at Gilley's in Leeward. During the celebration, awards were made to Mr. Willard Williams and Ms. Alberta Pratt as the first cable TV subscribers. Mr. Williams and Ms. Pratt are again being awarded today as the longest subscribers of WIV.

The system had been running for twenty-one years and was in very poor condition in several areas. The decision was made to carry out a total system rebuild and replace the hard wire cable with fiber optic cable. With John Still as our Rebuild Consultant, Pangrac and Associates Consultants, Inc. were contracted to carry out the construction work. This work was started in 2001 and is almost complete.

Around the same time that the cable system rebuild started, construction commenced on our new office facilities. Oliver and Oliver Drafting were contracted to prepare the design and architectural drawings, while Tropic Construction and Equipment Rental were awarded the construction bid. Construction Advisory Services were our Building Consultants.

At WIV Cable TV we realize that we should give back to the community and have sponsored sporting concerns and supported many organizations – schools in particular - over the years. We support the social and economic policies of the government and the unique needs of the community and reinvest a significant percentage of profits into new ventures within the country.

And where do we go from here? WIV Cable TV partnered with Andrew's Communications Ltd. in 2001 and together we're perched on the verge of launching our high-speed data and Internet services using cable modems. Our Cable Television Department will offer customized tiered packages that will suit all our customer's requirements. Channel 4 will continue to grow and produce shows. Our ultimate goal is to make this company the recognized leader in the Turks and Caicos Islands in the communications industry.

The Directors from our parent company, Turks and Caicos Broadcasting Ltd. are Mr. G. Robert Blanchard Jr., Mr. William (Bill) Blanchard, Mr. Malcolm Harris, Mr. Nigel Wardle and Mr. Peter A. Stubbs. We have assembled a team of professionals that is dedicated to providing quality customer service. Director of Finance – Mr. Joe Mohr, Financial Controller – Ms. Nikki L. Robar, Office Manager – Mrs. Rose Higgs, Data Manager – Mr. Terrance Robinson, Front Office Supervisor – Mrs. Barbara Howell, and Accounts Receivables Clerks – Ms. Deirdre Williams and Mrs. Nicola Hanna. Our Receptionist is Ms. Demika Quant. Our technical team is made up of Mr. Kevin Williams, and Mr. Lorenzo Fabian. Jacques Molliere is our Grounds-keeper. Making up our Channel 4 staff are Mrs. Samantha Slattery – Producer/Video Editor, Mr. Vandell Park – Television Journalist/Advertising Representative and Mrs. Michelle Lee-Elliott – News Presenter/Advertising Agent.

Then...

...and now

Vendors

We wish to acknowledge our vendors who have been our source of equipment and materials throughout the years.

American Lighting and Export
Best Cable Supply, Inc.
Bonded Lighting Protection Systems
CableNetwork Associates, Inc.
Circuit City
Draco Systems, Inc.
DX Antenna
Electric Supply of Tampa, Inc.
Electroline Equipment, Inc.
ESP – Broadcasting
Ferguson Enterprise, Inc.
Fiber Instrument Sales
FMV International
Graybar
International Metal Corporation
Kiwi Connection
Micro 2000
NCM Enterprises, Ltd.
Nigel Lindsey
Pangrac & Associates Consultants, Inc.
Patriot Antenna Systems
Quality RF Services, Inc.
R.E.D.
Spectrum
Surelco Ltd.
The Computer Guy
TVC Latin America
United Iron Works

Acknowledgements

Directors	WRB Enterprises Inc.
Financiers	FirstCaribbean International Bank
WRB Representative	Joe Mohr
Risk Management/Insurers	United Reliance International Ltd./Britam Insurance Brokers & Agents/Turks and Caicos First Insurance Company Ltd.
Architects	Oliver and Oliver Drafting
Building Consultants	Construction Advisory Services
Building Contractors	Tropic Construction & Equipment Company
Plumbing and Electrical	Chalco Electrical
Electrical Consultant	Armando Alvarez/Bob Geiger/ Graham Shaw
Air-conditioning	Bryant Air-conditioning
Welding	T-Bor Machines
Carpets	Don Bailey Carpets
Tiles	O'Neal Gardiner
Interior Design	Innovative Interiors & Architecture Design
Front Office Counter	Architectural Woodwork
Front Office Counter Glass	Glass Gard
Landscaping	Majestic Landscaping
Paving	Pelican Construction
Sign	All Tropical Signs of Florida
Computer Programmers	Micro 2000 Ltd.
Project Consultant - System Rebuild	John Still
System Rebuild Contractors	Pangrac & Associates Consultants, Inc.
Security Services	Spence Security Alarms & Investigation Services
Promotional Items	Spectrum/Atlas Pen and Pencil Corp
Audio/Video	WIV Cable TV Channel 4/WIV FM
Music	Clement Howell High School Steel Band
Decorations	Partyland
Awards/Plaques	Trophyland USA
Catering	Gilley's
Printers	ABC Printing/Free Press Pub. Co.
Event Planners	Professional Services Agency
Accommodations	Ocean Club Resorts
Transportation	Tropical Auto Rentals/Preferred Car Rentals
Seats	Williams Auditorium